

nobel labs

Product Development Product Review

JANUARY 11, 2018



Agenda : Product Development Review

1

2017 Product recap

A general review the product team's progress across all workstreams at the end of 2017.

2

Testing & Research findings

Review of the latest usability testing and research findings.

3

What's next...

Brief overview of the current planned features, priorities, and potential next products post Athos/Hermes V1 launch.

2017 product recap

Athos

2017

2018

Jul

Aug

Sep

Oct

Nov

Dec

Jan

Feb

Mar

Imperial Metric Conversion & Location Presets

Interactive Modeling & Interactive Blast Planning

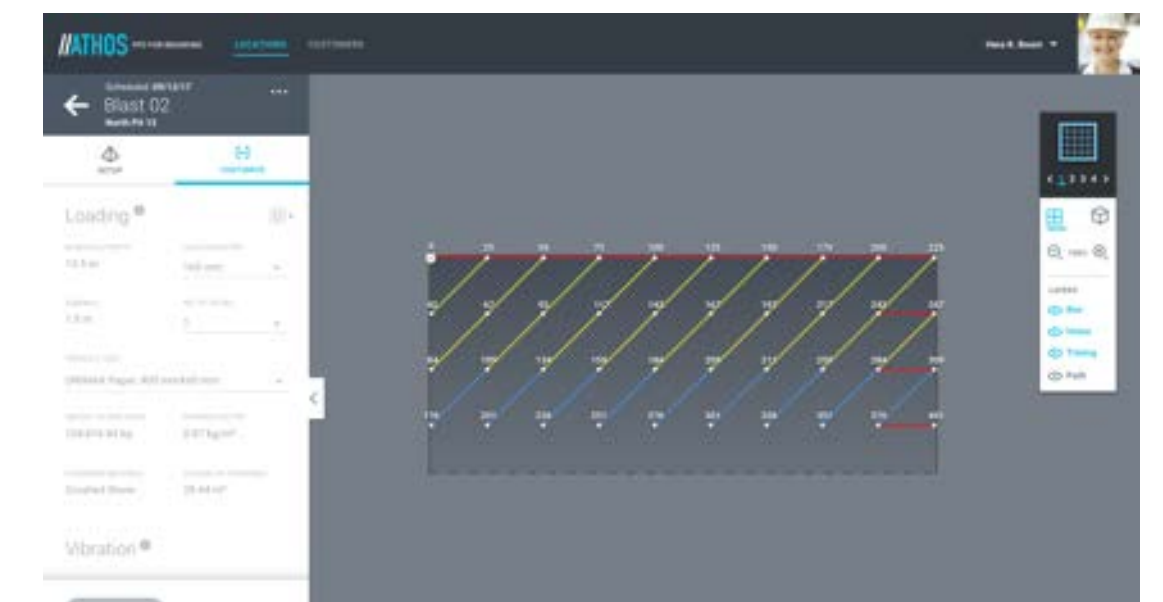
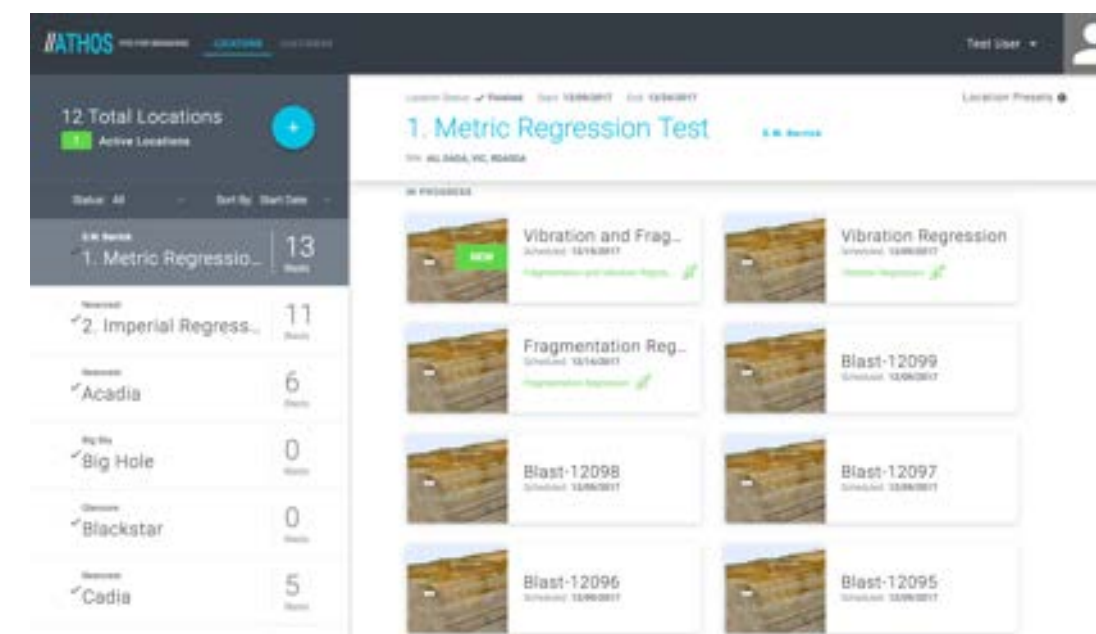
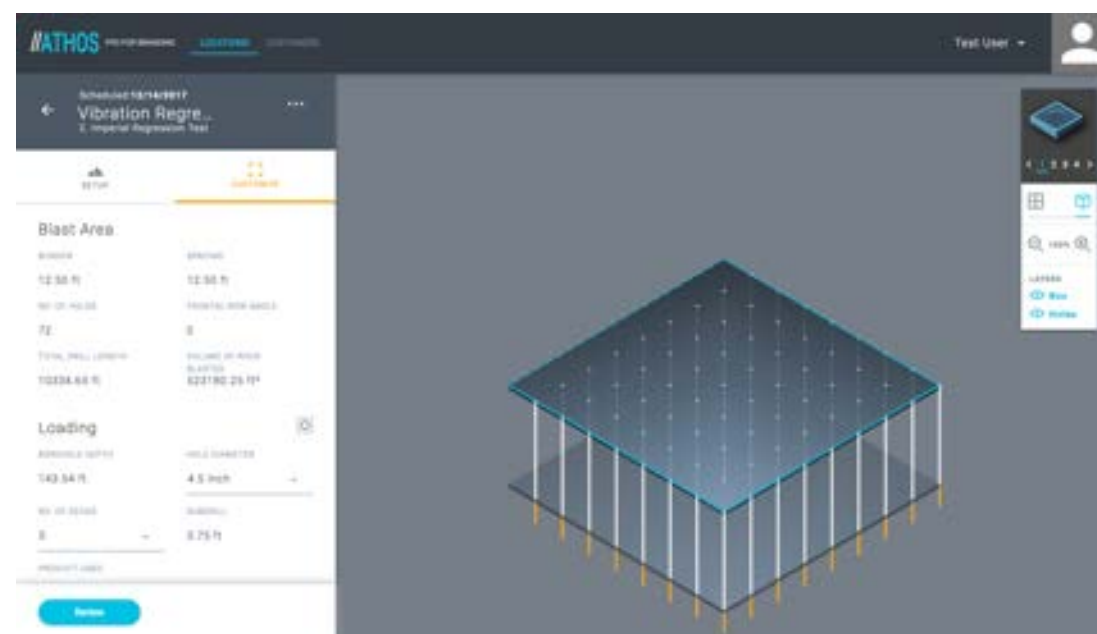
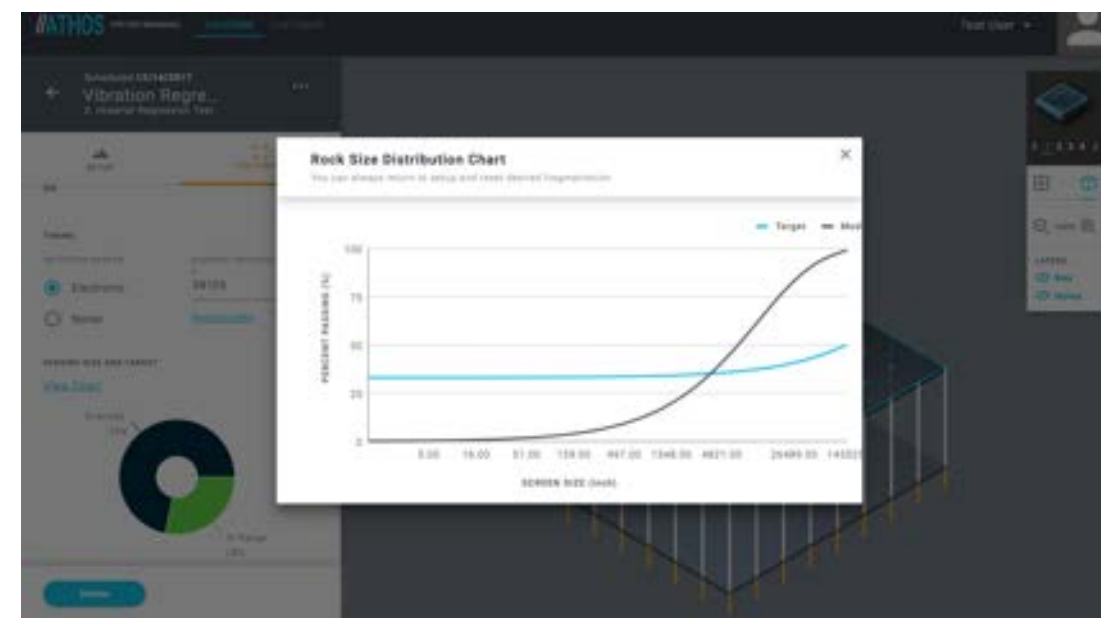
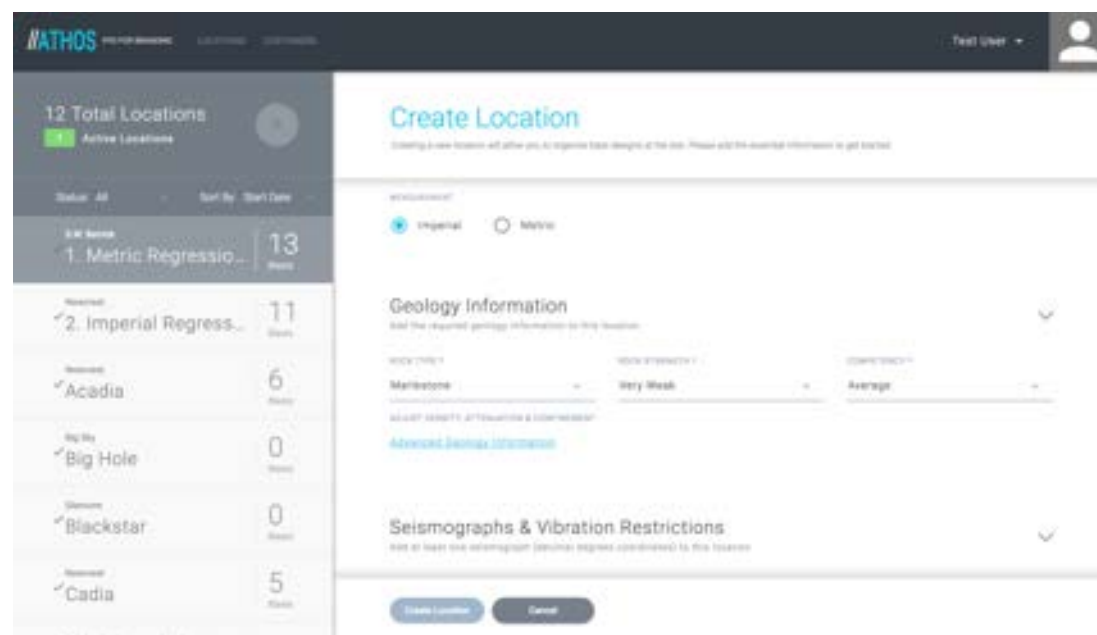
Fragmentation Modeling & Visualisation

Regression Engine & Blast Reporting

Nonel Timing & Irregular Shapes

Borehole Manipulation & Electronic Timing

3D Mesh integration (Hermes)



July 2017: Imperial Metric Conversion & Location Presets

The screenshot displays the ATHOS web application interface. The top navigation bar includes the ATHOS logo, 'FPO FOR BRANDING', 'LOCATIONS', 'CUSTOMERS', a 'Test User' dropdown, and a user profile icon. The left sidebar shows a summary of '12 Total Locations' with '1 Active Locations' and a list of locations with their respective blast counts. The main content area is titled 'Create Location' and contains a form for adding a new location. The form includes a 'MEASUREMENT' section with radio buttons for 'Imperial' (selected) and 'Metric'. Below this is the 'Geology Information' section, which includes dropdown menus for 'ROCK TYPE *' (Marlestone), 'ROCK STRENGTH *' (Very Weak), and 'COMPETENCY *' (Average). There is also a link for 'Advanced Geology Information'. The 'Seismographs & Vibration Restrictions' section is partially visible at the bottom. At the bottom of the form are 'Create Location' and 'Cancel' buttons.

ATHOS FPO FOR BRANDING LOCATIONS CUSTOMERS Test User

12 Total Locations
1 Active Locations

Status: All Sort By: Start Date

S.W. Barrick
✓ 1. Metric Regressio... 13 Blasts

Newcrest
✓ 2. Imperial Regress... 11 Blasts

Newcrest
✓ Acadia 6 Blasts

Big Sky
✓ Big Hole 0 Blasts

Glencore
✓ Blackstar 0 Blasts

Newcrest
✓ Cadia 5 Blasts

Create Location

Creating a new location will allow you to organize blast designs at the site. Please add the essential information to get started.

MEASUREMENT

Imperial Metric

Geology Information

Add the required geology information to this location.

ROCK TYPE * ROCK STRENGTH * COMPETENCY *

Marlestone Very Weak Average

ADJUST DENSITY, ATTENUATION & CONFINEMENT


[Advanced Geology Information](#)

Seismographs & Vibration Restrictions

Add at least one seismograph (decimal degrees coordinates) to this location.

Create Location Cancel

September 2017: Interactive Modeling & Interactive Blast Planning

ATHOS FPO FOR BRANDING LOCATIONS CUSTOMERS Test User 

Scheduled: 12/14/2017
← Vibration Regre...
2. Imperial Regression Test

SETUP CUSTOMIZE

Blast Area

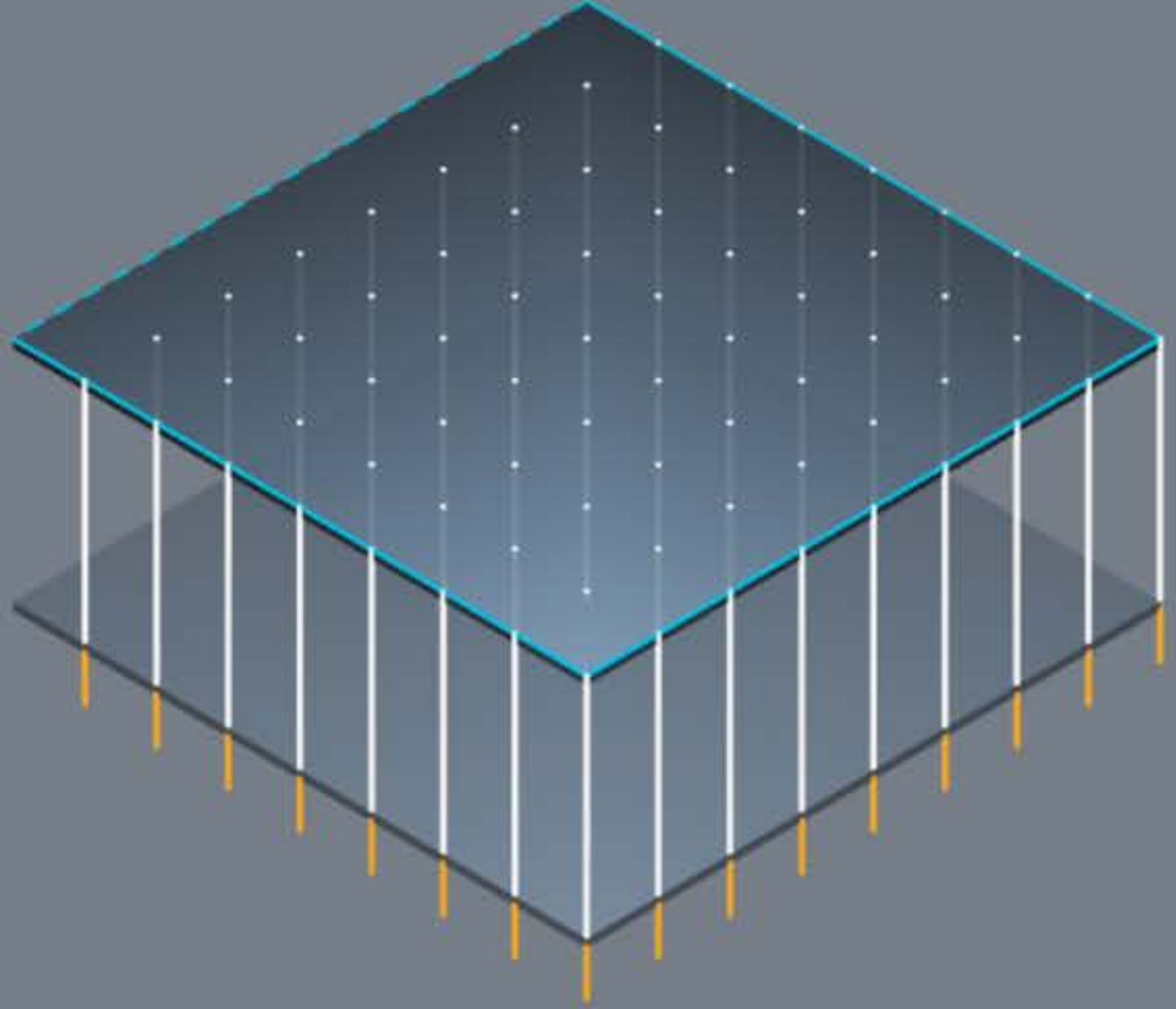
BURDEN	SPACING
12.50 ft	12.50 ft
NO. OF HOLES	FRONTAL ROW ANGLE
72	0
TOTAL DRILL LENGTH	VOLUME OF ROCK BLASTED
10334.65 ft	523180.25 ft ³

Loading

BOREHOLE DEPTH	HOLE DIAMETER
143.54 ft	4.5 inch
NO. OF DECKS	SUBDRILL
0	3.75 ft

PRODUCT USED

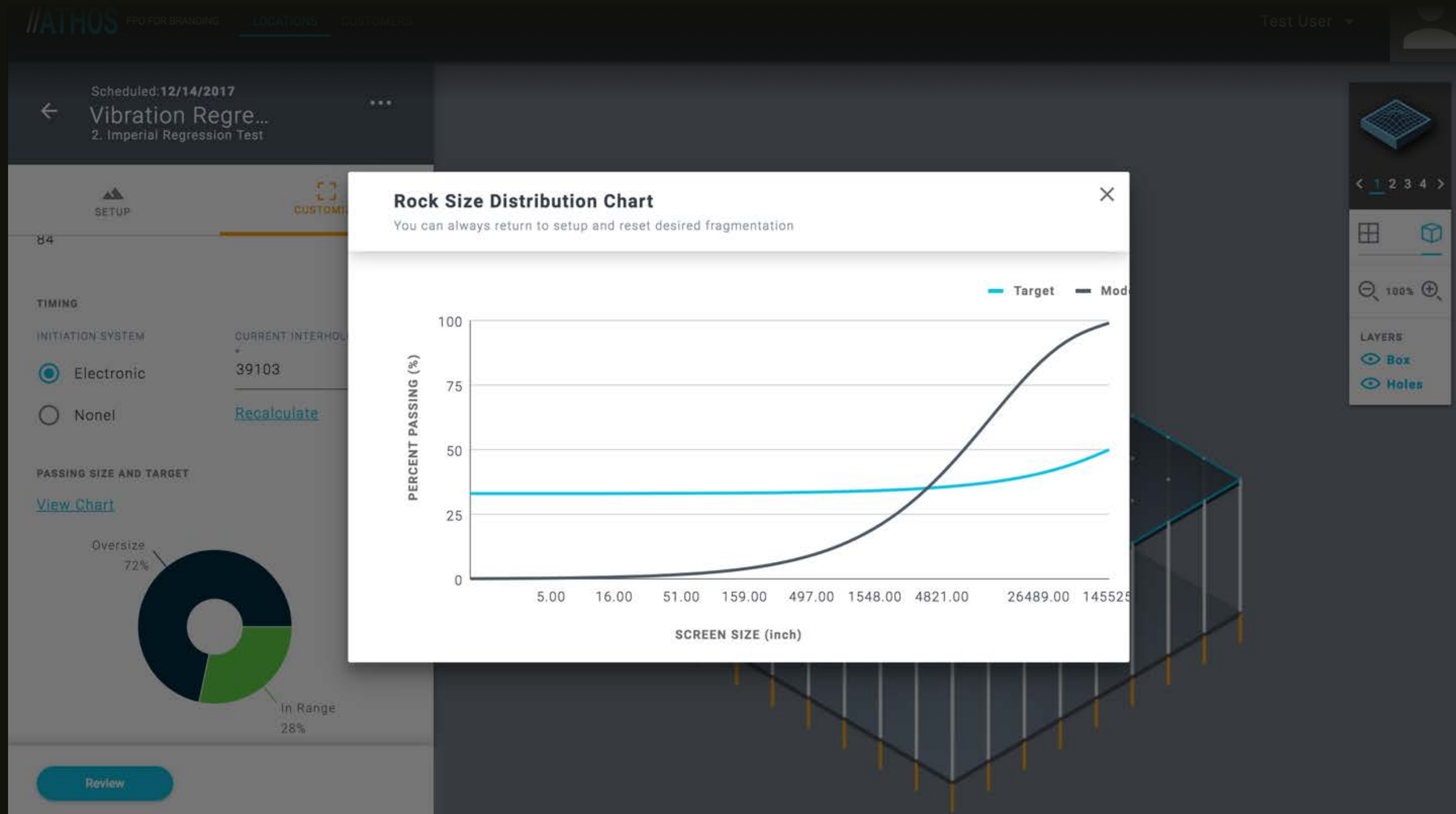
[Review](#)



Navigation: < 1 2 3 4 >

Layers: Box Holes


November 2017: Fragmentation Modeling & Visualisation



December 2017: Regression Engine & Blast Reporting

ATHOS FPO FOR BRANDING LOCATIONS CUSTOMERS

Test User ▼



12 Total Locations

1

 Active Locations +

Status: All ▼ Sort By: Start Date ▼

S.W. Barrick	13
✓ 1. Metric Regressio...	Blasts
Newcrest	11
✓ 2. Imperial Regress...	Blasts
Newcrest	6
✓ Acadia	Blasts
Big Sky	0
✓ Big Hole	Blasts
Glencore	0
✓ Blackstar	Blasts
Newcrest	5
✓ Cadia	Blasts

Location Status: ✓ Finished Start: 12/09/2017 End: 12/24/2017


Location Presets ⚙️

1. Metric Regression Test

S.W. Barrick

Site: AU, DADA, VIC, RDASDA


IN PROGRESS



Vibration and Frag...

Scheduled: 12/15/2017

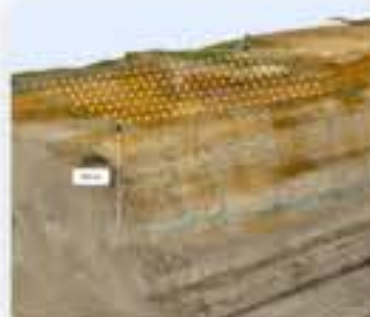
Fragmentation and Vibration Regres... ⋮



Vibration Regression

Scheduled: 12/09/2017


Vibration Regression ⋮



Fragmentation Reg...

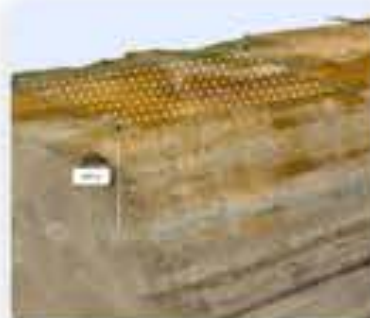
Scheduled: 12/14/2017

Fragmentation Regression ⋮




Blast-12099

Scheduled: 12/09/2017




Blast-12098

Scheduled: 12/09/2017




Blast-12097

Scheduled: 12/09/2017



Blast-12096


Scheduled: 12/09/2017




Blast-12095

Scheduled: 12/09/2017

December 2017: Regression Engine & Blast Reporting


FPO FOR BRANDING

LOCATIONS
CUSTOMERS

Test User


12 Total Locations

1 Active Locations

+

Status: All Sort By: Start Date

S.W. Barrick	13
✓ 1. Metric Regressio...	Blasts
Newcrest	11
✓ 2. Imperial Regress...	Blasts
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✓ Acadia	Blasts
Big Sky	0
✓ Big Hole	Blasts
Glencore	0
✓ Blackstar	Blasts
Newcrest	5
✓ Cadia	Blasts


Location Status: ✓ Finished Start: 12/09/2017 End: 12/24/2017
Location Presets ⚙️

1. Metric Regression Test

S.W. Barrick

Site: AU, DADA, VIC, RDASDA


IN PROGRESS



Vibration and Frag...

Scheduled: 12/15/2017


Fragmentation and Vibration Regres... 🌱



Vibration Regression

Scheduled: 12/09/2017


Vibration Regression 🌱



Fragmentation Reg...


Scheduled: 12/14/2017

Fragmentation Regression 🌱




Blast-12099

Scheduled: 12/09/2017




Blast-12098

Scheduled: 12/09/2017




Blast-12097

Scheduled: 12/09/2017



Blast-12096

Scheduled: 12/09/2017



Blast-12095

Scheduled: 12/09/2017

Hermes

2017 accomplishments

After kicking off the Hermes workstream in October, the team closed out the year with several key accomplishments:

- 1) Started **development** work on the iOS mobile flight planning application and laid the initial technical groundwork to build upon in future sprints
- 2) Conducted **user research** with blast engineers from both quarries and coal mines to understand end user needs, pain points, and how that information can influence the product roadmap
- 3) Designed a **functional prototype** of Hermes flight planning and model generation functionality to help drive user research and development efforts going forward
- 4) Investigated the potential application of **new emerging technologies** for model generation and blasting needs

2017

2018

Oct

Nov

Dec

Jan

Feb

Mar

Drone flight research

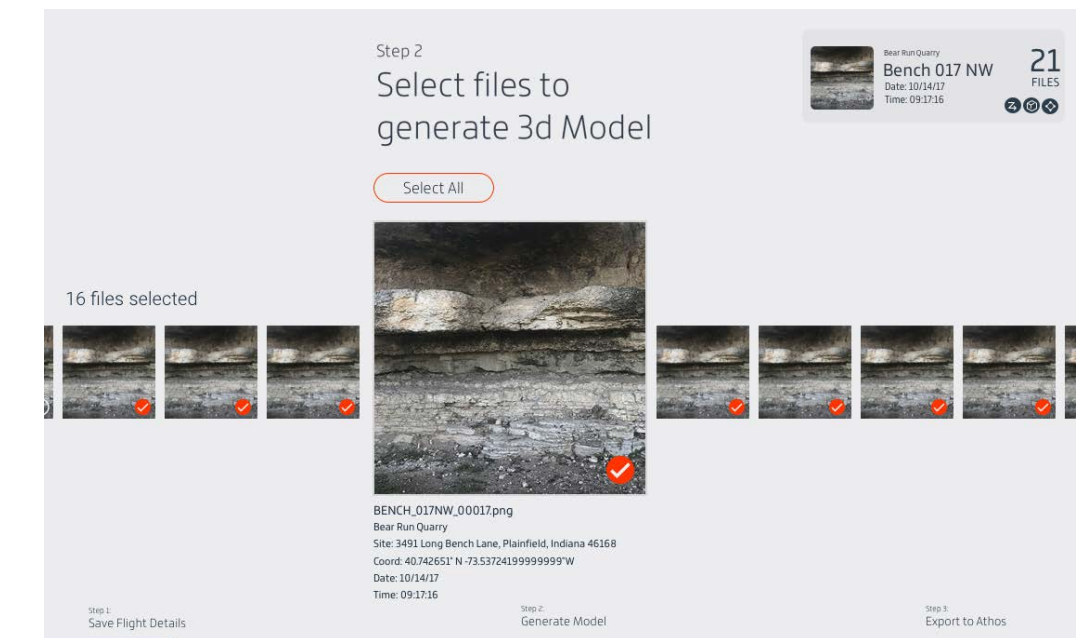
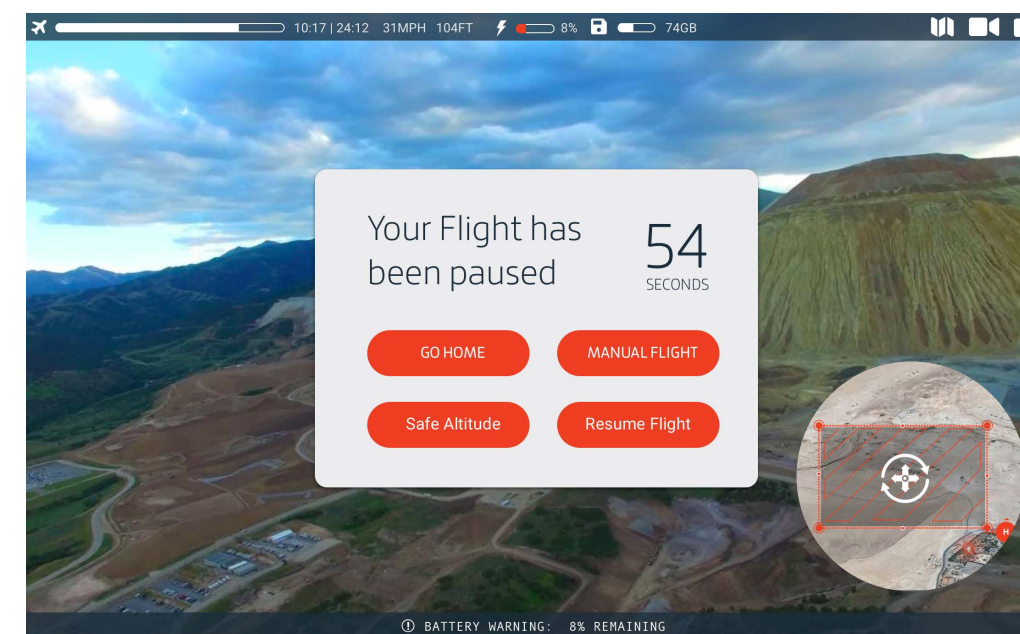
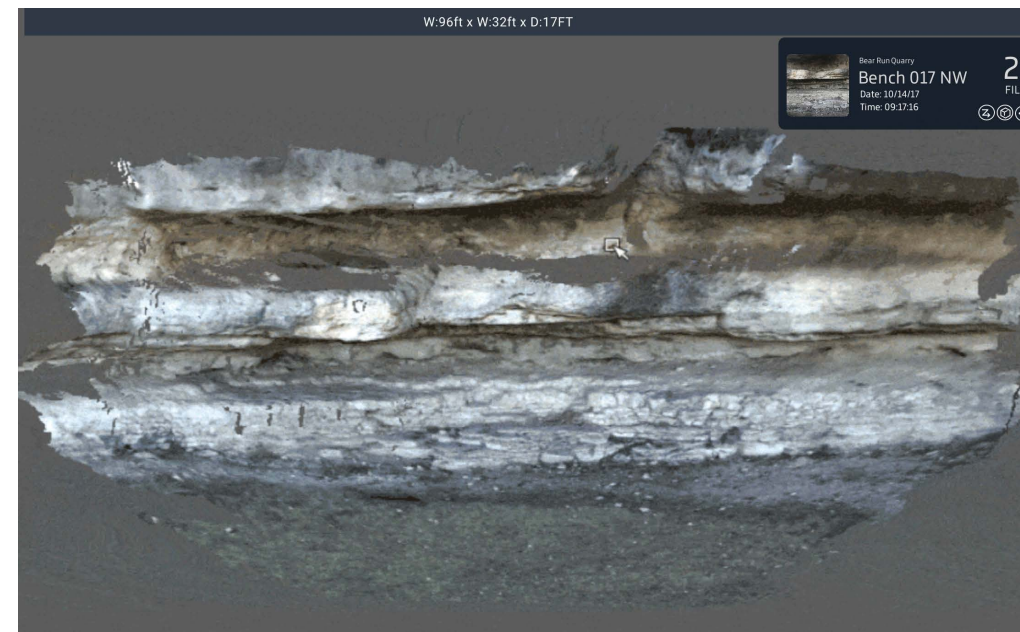
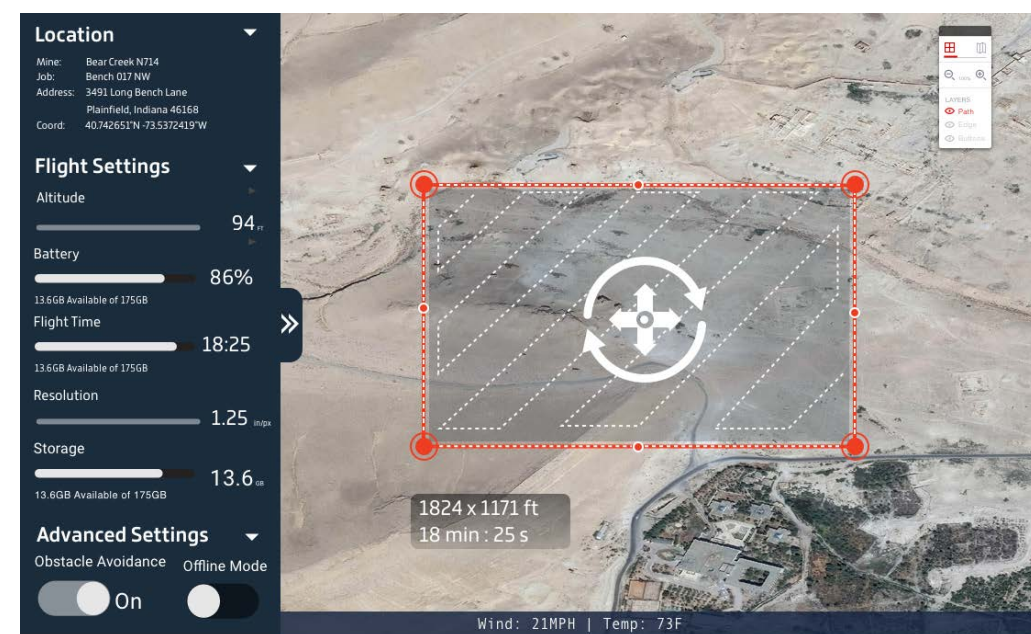
Drone flight control prototyping

Base iOS technical groundwork & start of flight control development

Flight planning & 3D model previewer

Flight planning & model generation

3D model generation & integration with Athos



November 2017: Drone flight control prototyping

The screenshot displays a drone flight control interface with a dark blue sidebar on the left and a main aerial map view on the right. The sidebar contains the following sections:

- Location**
 - Mine: Bear Creek N714
 - Job: Bench 017 NW
 - Address: 3491 Long Bench Lane, Plainfield, Indiana 46168
 - Coord: 40.742651°N -73.5372419°W
- Flight Settings**
 - Altitude: 94 ft
 - Battery: 86% (13.6GB Available of 175GB)
 - Flight Time: 18:25 (13.6GB Available of 175GB)
 - Resolution: 1.25 in/px
 - Storage: 13.6 GB (13.6GB Available of 175GB)
- Advanced Settings**
 - Obstacle Avoidance: On
 - Offline Mode: Off

The main map view shows a mission plan overlaid on an aerial photograph of a field. The mission plan consists of a red dashed rectangular path with four corner waypoints marked by red circles. A white circular icon with four arrows pointing outwards is centered within the path. A text box at the bottom of the path indicates the dimensions and duration: "1824 x 1171 ft" and "18 min : 25 s". A top-right control panel includes a grid icon, a zoom slider, and a "LAYERS" menu with options for "Path", "Edge", and "Buttons". At the bottom of the map, the current weather conditions are displayed: "Wind: 21MPH | Temp: 73F".

November 2017: Base iOS technical groundwork

W:96ft x W:32ft x D:17FT



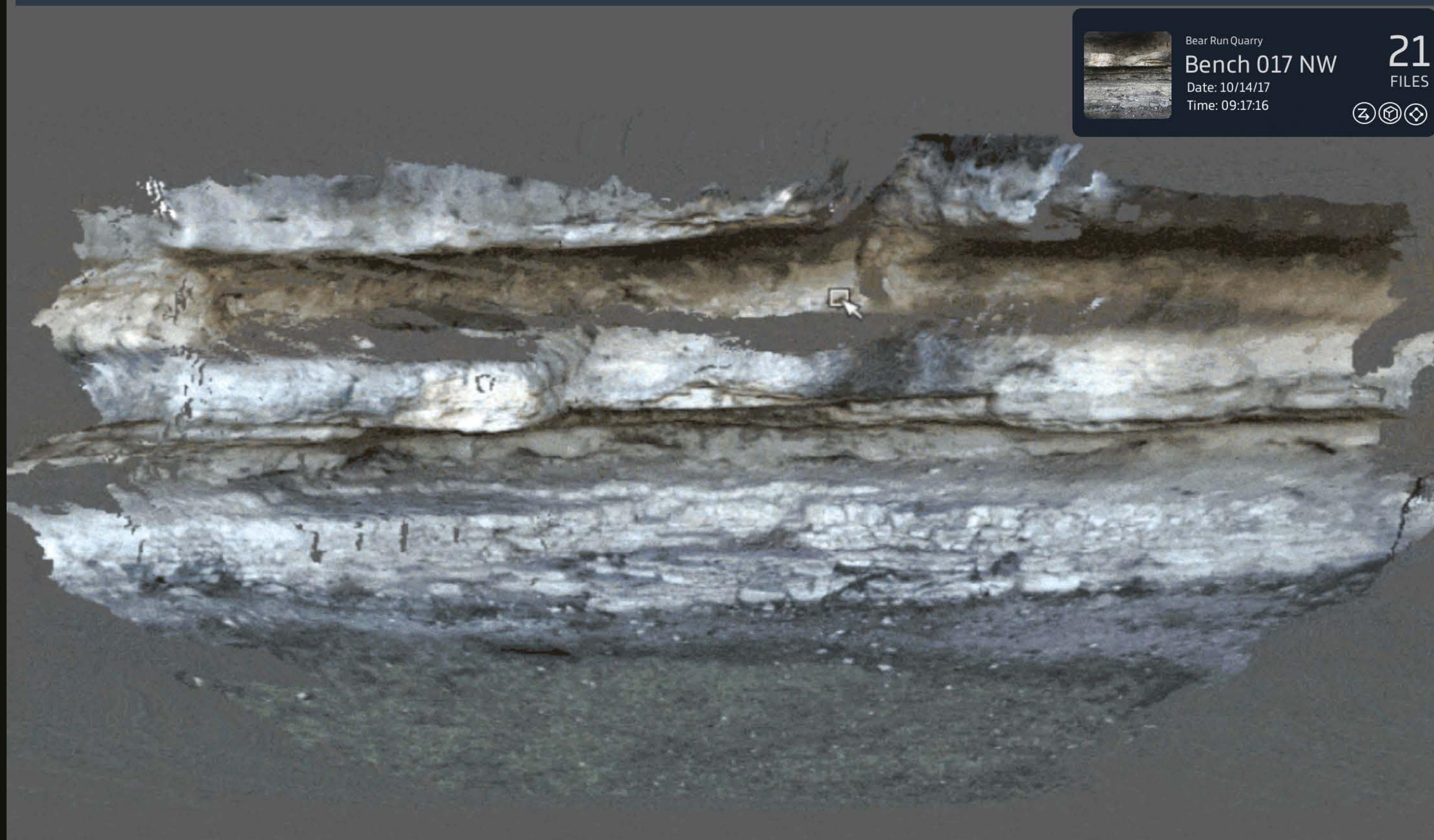
Bear Run Quarry

Bench 017 NW

Date: 10/14/17

Time: 09:17:16

21
FILES



Testing & Research

Usability Testing

(Athos)

What we did.

We ran 3 user testing sessions of 1.5 hours duration each, with representative ATHOS users.

Our main **goals** were to:

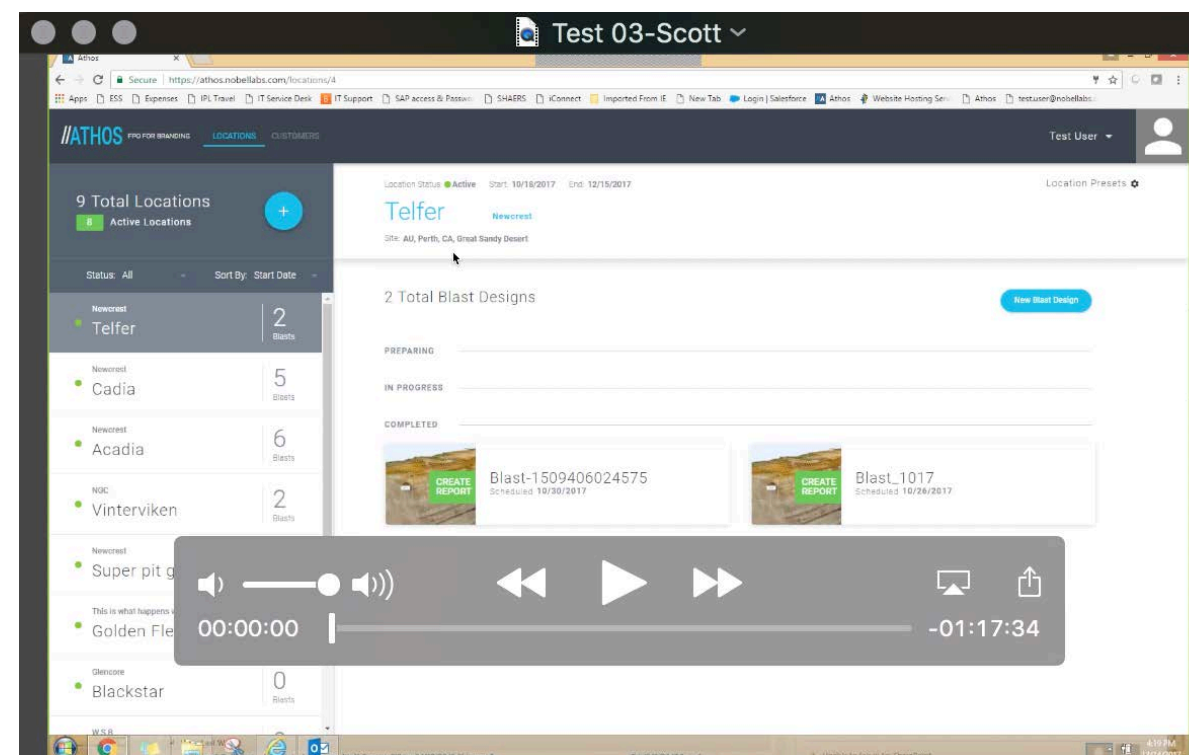
- Learn if users are able to complete specified tasks successfully
- Ensure Athos addresses the right user needs in the right and most efficient way
- Identify changes required to improve user performance and satisfaction



Joe Nawrocki, Sr. – Tech Team Mgr
Has 45 yrs blasting experience



Joe Nawrocki, III – Technical Sales
Has 20 yrs blasting experience



Scott Giltner – Senior project engineer
Has experience in troubleshooting and blast optimization since 1985

Key observations and takeaways:

What works well

Ease of use

Users with various computer skill levels were able to navigate the Athos interface easily and without assistance.

Product progress

2 out of 3 users have seen an earlier version of Athos and mentioned the product has significantly improved since the previous version.

Understanding the workflow

Users found it easy to understand the relationship between customers, locations and blasts.

New Blast Design

Creating a new blast was straightforward using the enhanced 3D canvas and left pane navigation.

User efficiency

Users found it very helpful to be able to create location presets and re-use the entered data, avoiding the need to enter the same values multiple times.

Data Visualisation

The fragmentation graphs were a desired feature, enabling users understand fragmentation results in an easy way.

Upcoming features

Users' reaction to future designs for Nonel timing and irregular shapes was positive. They were keen to see them in the next release.

Key observations and takeaways:

What needs improvement

Error messages

Some Athos error messages are not intuitive and clear. Error messages should not use jargon and instead give users options to remedy the situation.

Call to action buttons

Some of the hyperlink styled buttons (such as Add Product) were not apparent to the user, so they would miss-out clicking on them.

Option to enter data later

Users wanted to have the option to enter some of the blast data (such as seismographs values) later as all those values might not be known to them at the time of location creation.

Modifying blast data

Once in the customize mode, users wanted to be able to modify the blast data in the setup section (right now this is not possible).

Viewing relevant fields

Not all values are relevant for all sites. Athos should be smart and ask for relevant data based on site type (e.g. Youngs Modulus is not used in quarries).

More features

Users wanted some additional features such as adding multiple freefaces, blast shape presets etc. which will be added to the product backlog.

Sharing blast reports

Users wanted an easy way to send/email blast reports to colleagues/others.

Key observations and takeaways:

Next Steps

- 1) Enhance current ATHOS designs based on received feedback
- 2) Add enhancements into the product backlog and priorities for future releases
- 3) Continue the user testing sessions either remotely or in person (6 more users to be confirmed for Jan-Feb timeline)

Field Research

(Athos & Hermes)

What we did.

In the month of December, team members from both the Hermes and Athos product teams traveled to visit with end users in both Maryland and Indiana.

The goal of these sessions was to:

- a) Gain a better understanding of the **way our end users work**, what their **pain points** are and potential **opportunities**
- b) Gather **usability feedback** on some of the tools/prototypes we've developed thus far

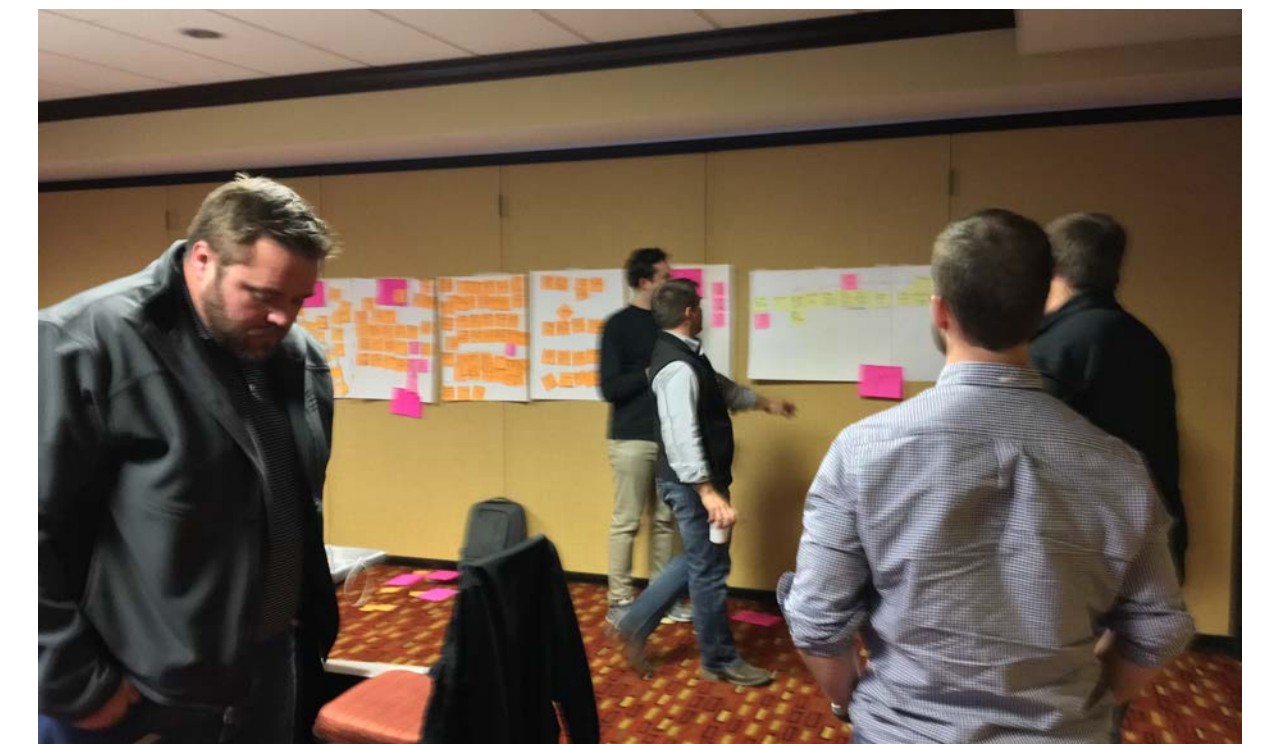
In our first set of sessions we met with DNA team members working in the Mid Atlantic (Maryland) to understand how they interact with the **quarry operations** in the area and gather feedback on Athos.

Our second session was with a group of Dyno Consult team members working with one of DNA's largest clients in Indiana to understand how **mine operations** work, how they are looking to optimize those operations, and how they are using drones.



Quarry Operations

Various locations in Maryland, Virginia, and West Virginia



Drone SME Meeting

Undisclosed location in Indiana

Key observations and takeaways:

Discoveries & Observations

Speed is King

Every part of the quarry is on-demand. Data and tools need to be fast and reliable or it throws off entire production.

Extreme Conditions

Hardware needs to be reliable, durable, and hold up to extreme conditions. Its frequently cold, dirty & wet.

Offline Mode

The transfer of information is primitive but works. There is generally no signal so people resort to USB and photocopied paper.

New Blast Design

The right data at the right time is critical to the process. The right data is high value but more data than necessary has no immediate value.

Skill Shortage

Blast engineers service multiple quarries, large geographic regions and are in high demand.

Orchestration

Sites are well oiled on-demand machines that depend on collaboration and timely data. People need to be flexible and problems disrupt entire flow.

Technophobia

People are often distrustful of new technology.

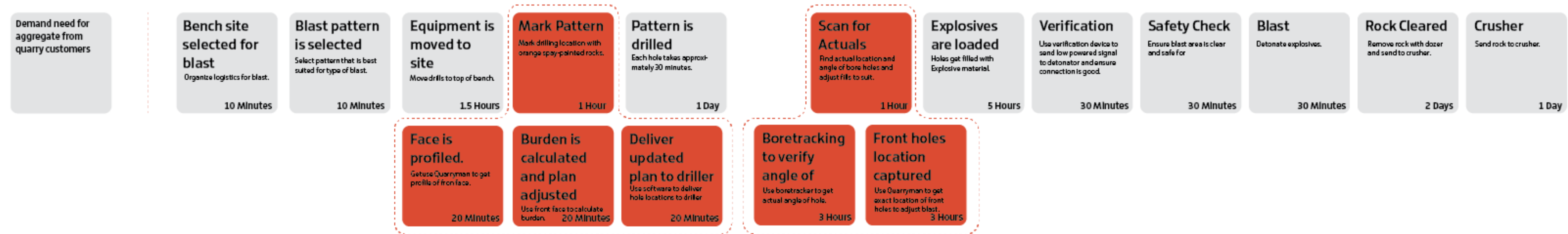
Safety First

Safety is a constant concern. Quarries will pay a premium for products that reduce risk to people and expensive machines.

Quarries - The Blast Process

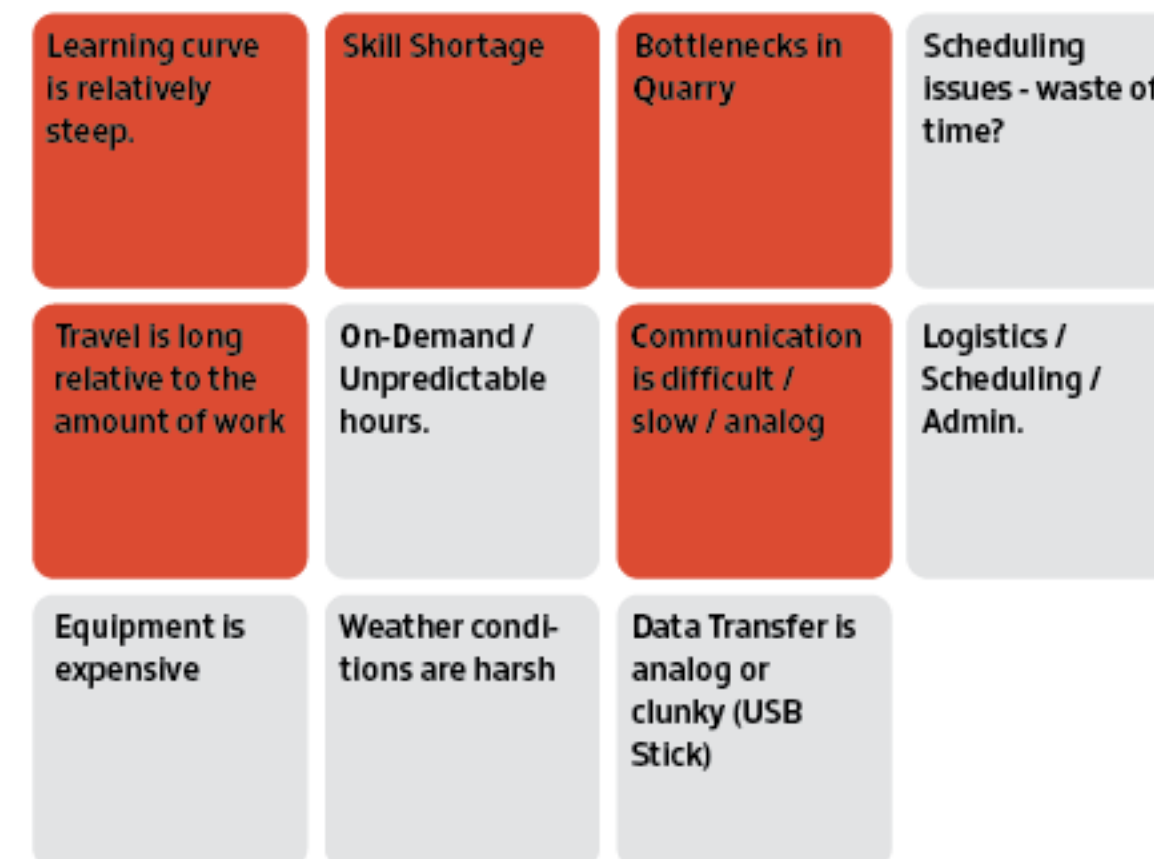
The following is a complete top level view of the blast process.

Blast Process



Pain Points of a Blast

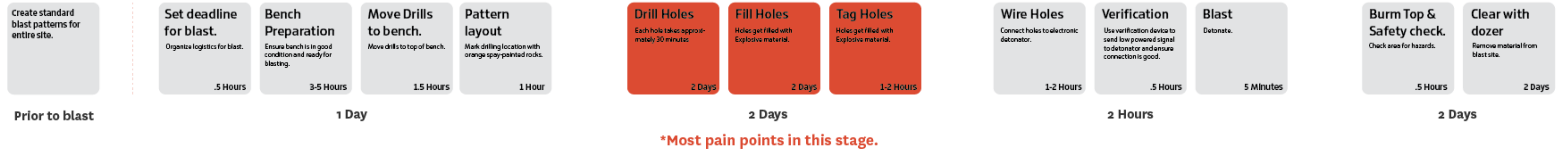
Current pain points of a blast mapped to a product offering.



Mines - The Blast Process

The following is a complete top level view of the blast process.

Blast Process



Pain Points of a Blast

Current pain points of a blast mapped to a product offering.

● High Value

ATHOS

UNADDRESSED

HERMES



Key observations and takeaways:

Next Steps

- 1) Identify research needs to investigate key questions and validate hypothesis
- 2) Define key KPIs and conduct value estimates for product and features
- 3) Define personas and align on target persona(s) for MVP/V1 releases
- 4) Update product roadmaps to reflect learnings from field research
- 5) Research common tools and data leveraged for blasting operations

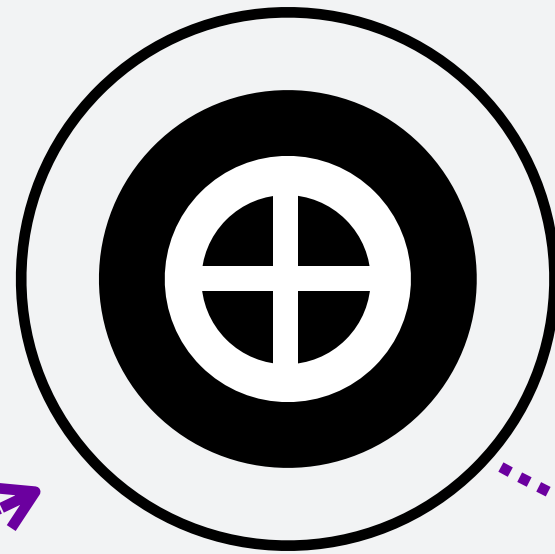
What's Next...

Athos + Hermes work flow



1. Plan a Flight

Select area to scan in app or on desktop using a map interface, then plan the flight and save.



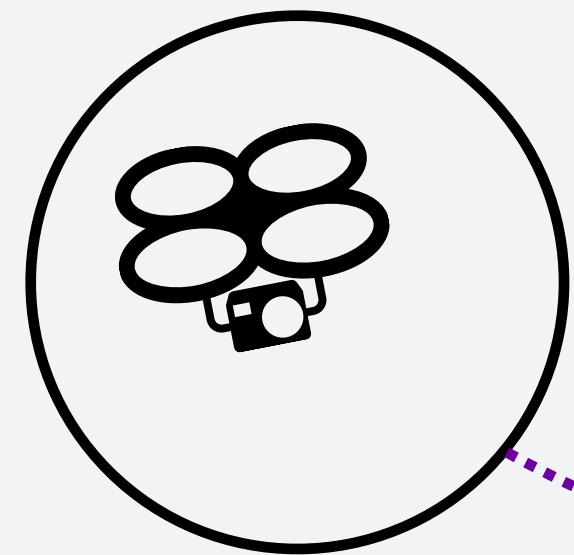
2. Place GCPs

Drive to the site and place 1 to 4 ground control points around the scan area. Then take accurate RTK GPS surveys of each ground control point and record for later.



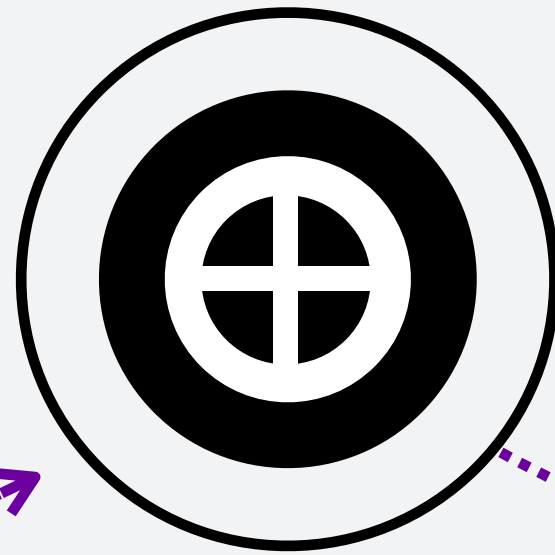
3. Preflight

Unpack the drone and controller. Place the drone on level ground for takeoff. Dock a mobile device with the controller and launch DJI Go plus the Athos app.



4. Fly Drone

Locate your flight plan in the Athos app and launch the drone on that mission. The drone flies autonomously and returns home once the mission is complete.



5. Post Flight

Pack up the drone and controller, removing the SD card from the drone. Drive and pick up all of the ground control points placed in Step 2.



6. Import into Athos

Back at the office, copy images off of the SD card from the drone to a PC and then upload them to Athos for photogrammetry processing of images, model rendering, and blast planning on the models.



7. Blast Planning

Blast Design is done in Athos using the 3D model for planning.



8. Print/Distribute Blast Plan

Once the Blast has been designed, the plan can be printed for distribution to various parties or exported as a PDF for electronic distribution.

Athos

Athos : Feature Roadmap (1/10/18)

- Dev in progress
- Research in progress , pending decisions
- Stretch Goal

Phase	Description	Features
MVP1-June2017	Optimized Blast Calculator that uses 20 formulas & 3 algorithms to generate thousands of potential solutions then recommends the best solution from a valid subset to the user.	<ul style="list-style-type: none"> • Geology - entry per blast • Product - entry per blast • Location - entry per blast • Timing - entry per blast • Drill bit sizes - entry per blast • Vibration req's/location - entry per blast • Blast calculation • Vibration calculation • Blast Plan: <ul style="list-style-type: none"> • Explosives used • Actual blast outcomes
MVP2-October2017	Blast planning application with an interactive 3D work space and simplified user inputs for blast calculations.	<ul style="list-style-type: none"> • Geology - preset • Product - preset • Location - preset • Drill bit sizes - preset • Vibration req's/location - preset • Blast box • Blast calculation - optimized • Vibration calculation • Canvas Workspace: <ul style="list-style-type: none"> • Free face selection • Products - preset • Blast Plan: <ul style="list-style-type: none"> • Explosives used
FASBLAST Parity- December2017	End-to-end blast planning application for small to medium sized mines. Has fragmentation modeling and regression analysis.	<ul style="list-style-type: none"> • Fragmentation Calculation: <ul style="list-style-type: none"> • Modified Kuz Ram modeling • Visualization of frag modeling • Manual input of outcome • Regression analysis • Vibration Calculation: <ul style="list-style-type: none"> • Manual input of outcome • Regression analysis • Drill and Blast Report
V1.0	End-to-end blast planning application for small to medium sized mines. Has integrated drone scanning.	<ul style="list-style-type: none"> • Timing : <ul style="list-style-type: none"> • NoneL in blast box • EL in blast box • Detonators/boosters used • Drone: <ul style="list-style-type: none"> • Drone Flight planning • Autonomous Drone flight control • Photogrammetry service • 3D model generator/import <ul style="list-style-type: none"> • Include LIDAR data • Canvas Workspace: <ul style="list-style-type: none"> • Auto free face detection • Staggered Pattern • Irregular Shape • Add/Edit Product selection • Borehole Manipulation • Blast cost estimate (Blast only) • Blast design by rows/column
V2x	End-to-end blast planning application. Very frequent releases allow Athos to grow the user base quickly with new features.	<ul style="list-style-type: none"> • Fragmentation calculation withAI • Vibration calculation withAI • Fragmentation analysis <ul style="list-style-type: none"> • Post blast • Drone Image capture & analysis • Explosive energy distribution • NonEL Scatter Simulation • Fly rock prediction • Scaled depth of burial (for fly rock modeling) • Drill and Blast Report • Airblast modeling • Dig rate modeling • Blast cost estimate <ul style="list-style-type: none"> • Drilling + Explosives (BID Tool) • Post blast area (mutual) <ul style="list-style-type: none"> • Reconciliation of Design vs Blasted • Dig rates (actual) • Actual blast costs <ul style="list-style-type: none"> • Full drill and blast cost model • Throw modeling • Extra products per hole (blending) • Regulatory agency submittal • Drone: Post Drill Scan • Enhanced drone flight/time • Enhanced Shot Report



January 2018: Nonel Timing

ATHOS FPO FOR BRANDING **LOCATIONS** CUSTOMERS Hera K. Boom

Scheduled: 09/12/17
← Blast 02
North Pit 13

SETUP CUSTOMIZE

Loading ⓘ

BOREHOLE DEPTH	HOLE DIAMETER
13.5 m	165 mm
SUBDRILL	NO. OF DECKS
1.5 m	1
PRODUCT USED	
UNIMAX Paper, 400 mmX60 mm	
WEIGHT OF EXPLOSIVE	POWDER FACTOR
104,816.84 kg	0.87 kg/m ³
STEMMING MATERIAL	VOLUME OF STEMMING
Crushed Stone	28.44 m ³

Vibration ⓘ

0 25 50 75 100 125 150 175 200 225

42 67 92 117 142 167 192 217 242 267

84 109 134 159 184 209 211 259 284 309

176 201 226 251 276 301 326 351 376 401

LAYERS
Box
Holes
Timing
Path

January 2018: Nonel Timing

ATHOS FPO FOR BRANDING LOCATIONS CUSTOMERS Search Hera K. Boom

Scheduled: 09/12/17 Blast 02 North Pit 13

SETUP CUSTOMIZE

Blast Area HIDE

LENGTH* WIDTH*
120 m 45 m

DEPTH* WET HOLES
40 m

PATTERN TYPE*
Square Pattern

DESIGN PRIORITY *

- Optimal Vibration
- Least Holes
- Least Decks

SHAPES

- Box
- Holes
- Timing
- Path
- 3D Model

45 m

January 2018: Nonel Timing

ATHOS FPO FOR BRANDING **LOCATIONS** CUSTOMERS Hera K. Boom

Scheduled: 09/12/17
← Blast 02
North Pit 13

SETUP CUSTOMIZE

Loading

BOREHOLE DEPTH	HOLE DIAMETER
13.5 m	165 mm
SUBDRILL	NO. OF DECKS
1.5 m	1
PRODUCT USED	
UNIMAX Paper, 400 mmX60 mm	
WEIGHT OF EXPLOSIVE	POWDER FACTOR
104,816.84 kg	0.87 kg/m ³
STEMMING MATERIAL	VOLUME OF STEMMING
Crushed Stone	28.44 m ³

Vibration

Layers: Box, Holes, Timing, Path

Hermes

Development priorities for V1

Drone flight planning/control (mobile iOS)

- Identity management integration with Athos
- Create new, edit, or duplicate existing flight plans
- Assign flight plans to specific geographic locations or blast plans
- Sync plans to DJI drones and monitor flights in real time
- '3D' flight planning to capture additional photos of free faces (stretch goal)

3D model processing (web)

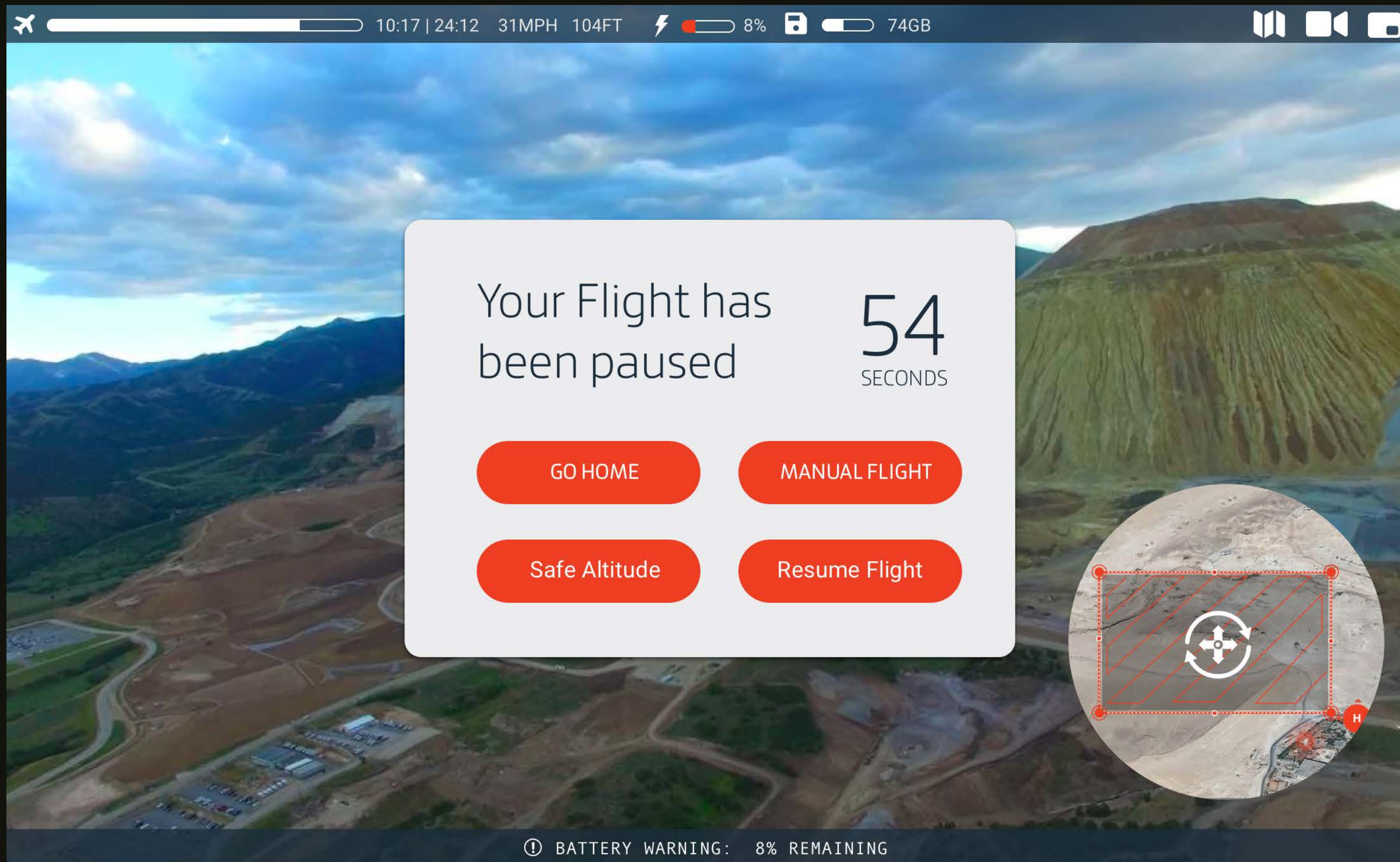
- Upload photos drone flight images for processing
- Cloud based photogrammetry processing to generate 3D models
- Model preview to see results prior to blast planning
- Integration with Athos to transfer 3D model to blast plan
- Incorporate ground control points for improved accuracy (stretch goal)

Path forward for 2018

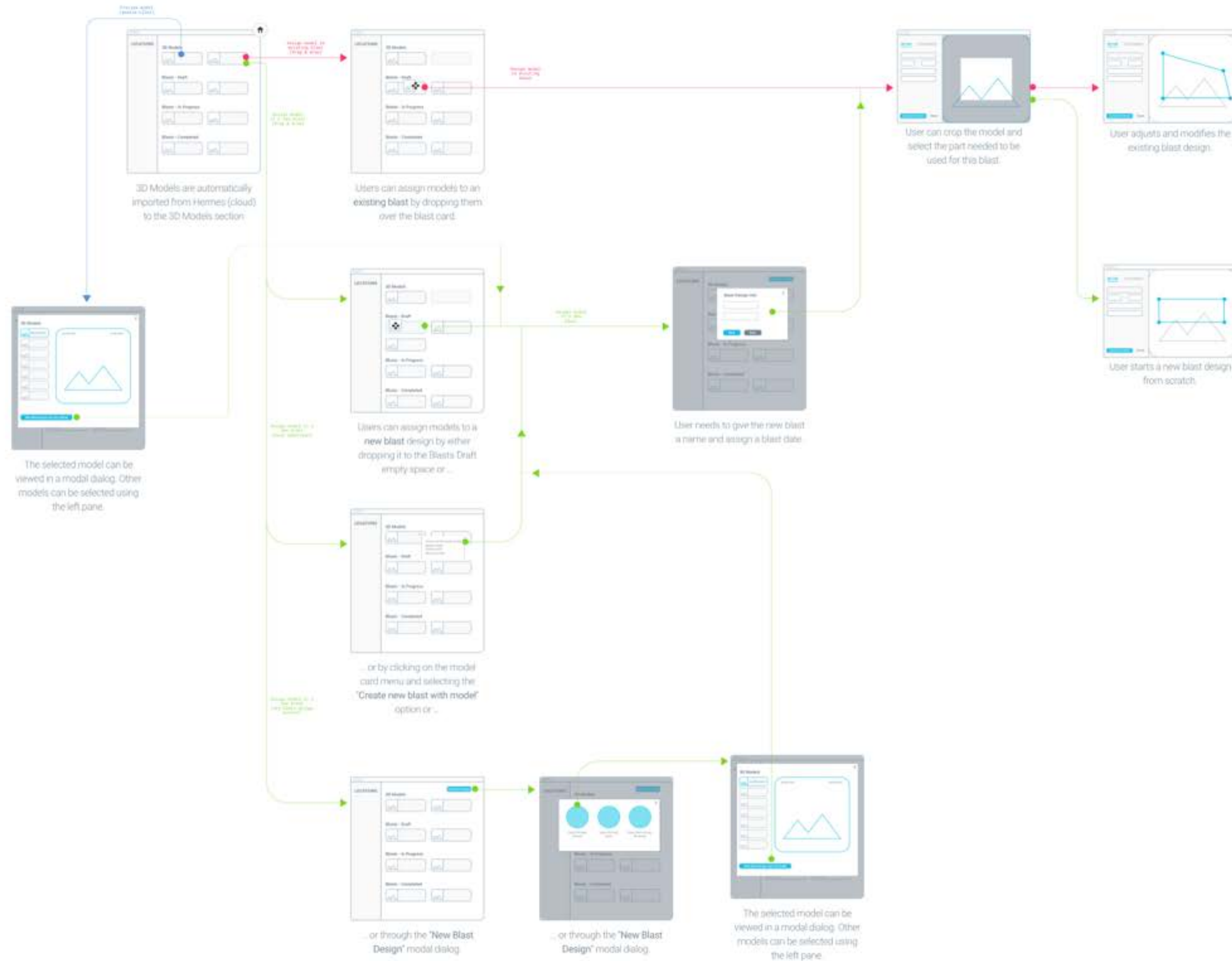
In the coming weeks, the team is currently focused on:

- 1) Finalizing MVP functionality, workflows, and screens for the first release early this year
- 2) Ramping up the development effort by bringing on an additional iOS developer and identifying a drone flight/photogrammetry SME
- 3) Conducting end user research to inform our product roadmap and help guide MVP development and roll out decisions
- 4) Identifying the first set of target user personas to focus on for MVP release
- 5) Developing a roll out/onboarding strategy to help these users get up to speed with the product

January 2018: Flight planning & 3D model previewer



February 2018: Athos + Hermes 3D Mesh Integration



[Click here to access the InVision Prototype](#)

February - March 2018: Flight planning & 3D model previewer

Step 2
Select files to
generate 3d Model

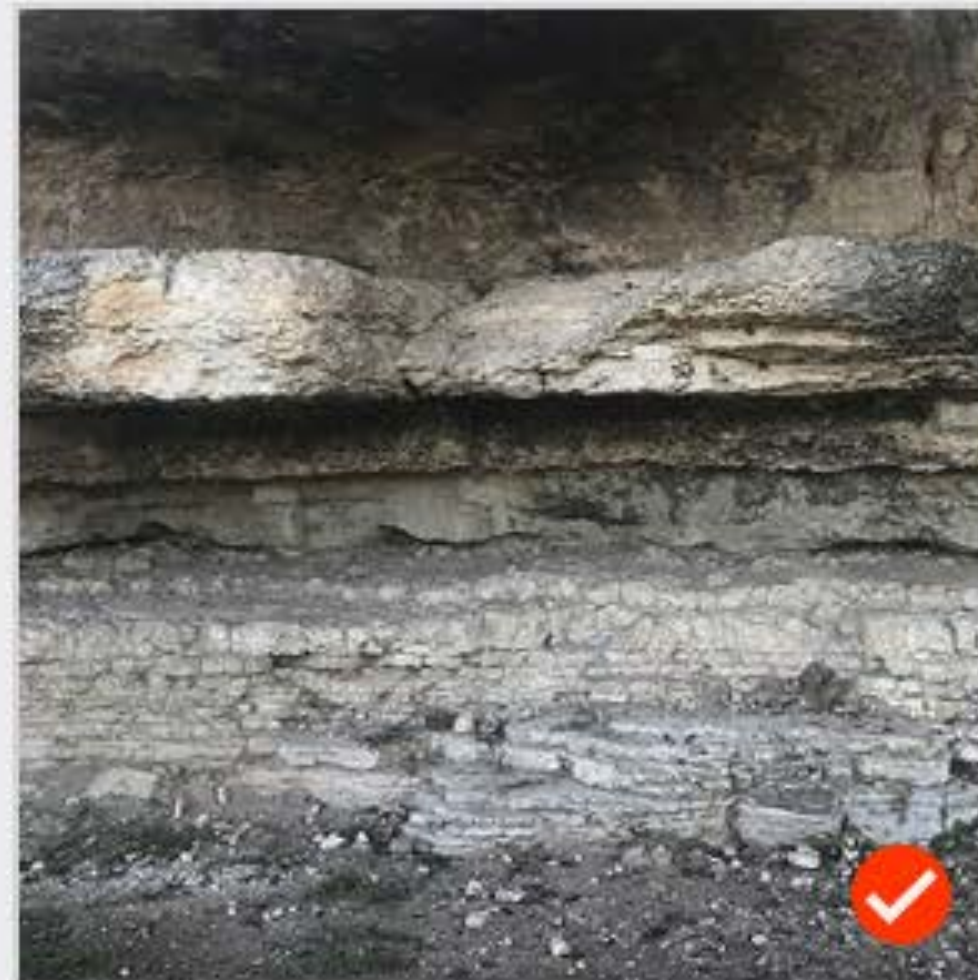
 Bear Run Quarry
Bench 017 NW
Date: 10/14/17
Time: 09:17:16

21
FILES

Select All

16 files selected



BENCH_017NW_00017.png
Bear Run Quarry
Site: 3491 Long Bench Lane, Plainfield, Indiana 46168
Coord: 40.742651° N -73.53724199999999° W
Date: 10/14/17
Time: 09:17:16

Step 1:
Save Flight Details

Step 2:
Generate Model

Step 3:
Export to Athos

New Opportunities

Product opportunities

Streamline Communication

Different users leverage similar information, but in different ways, resulting in handwritten notes and work arounds

Improve the flow of information to simplify tasks, prevent miscommunication, and reduce wasted time

Lower Technology Barrier

A small subset of individuals with specialized knowledge perform key tasks for blast operations (face profiling and bore tracking) across the region

Simplify field processes to enable more generalized team members to take on more tasks

Expand Capabilities

Expert engineers are spread across large geographic areas resulting in large amounts of time on the road

Provide the ability for Dyno Consult experts to scan and plan blasts from off site to allow them serve more clients



Alfred Nobel

Nobel Labs | San Francisco, California


Product Development Overview 11/14/17

PROGRESS

DISCOVERY


 In Progress - Usability Testing of MVP 2 (Oct build)

DESIGN & DEVELOPMENT

 In Progress - Athos - Application QA & bug bashes

 In Progress - Athos - Workflow documentation for Dev Team


 In Progress - Athos FasBlast parity, Dec. 15th deadline

 In Progress - Athos - fragmentation calculation

 In Progress - Athos - fragmentation regression PSS

 In Progress - Athos - timing PSS

 In Progress - Athos - UI refinements


 In Progress - Athos + Hermes UX workflow

 Complete - Hermes - flight tests & discovery

 In Progress - Hermes - Initial PoC with emerging tech (zed camera)

 In Progress - Hermes two app prototypes for tech stack evaluation

OTHER

 Complete - Onboarding new team members

 In Progress - Commercialization team alignment

PRIORITIES

- Athos - Co-locating with symphony in Sarajevo this week to push for Dec. milestone.
- Initial site visit and research on location in Maryland
- Product strategy alignment with new findings with entire team
- Hermes - Define product architecture based on vision/roadmap
- Hermes - Identify team skill needs and staff accordingly
- Continued refinement and design on Athos and Hermes UI
- Design impact assessment to UIs from branding work stream
- Product ecosystem naming/branding

KEY DECISIONS

- 1).** Can the team plan on potentially spend time in Europe in the week or two prior to the holidays to help accelerate development?
- 2).** To what extent should we pursue new/emerging technologies as longer term solutions vs. focusing on the near term goals?
- 3).** Do we have access to previous “beta testing” subjects for a second round of testing with Athos MVP 2 (aka MVP+, Hera, Oct. build)?

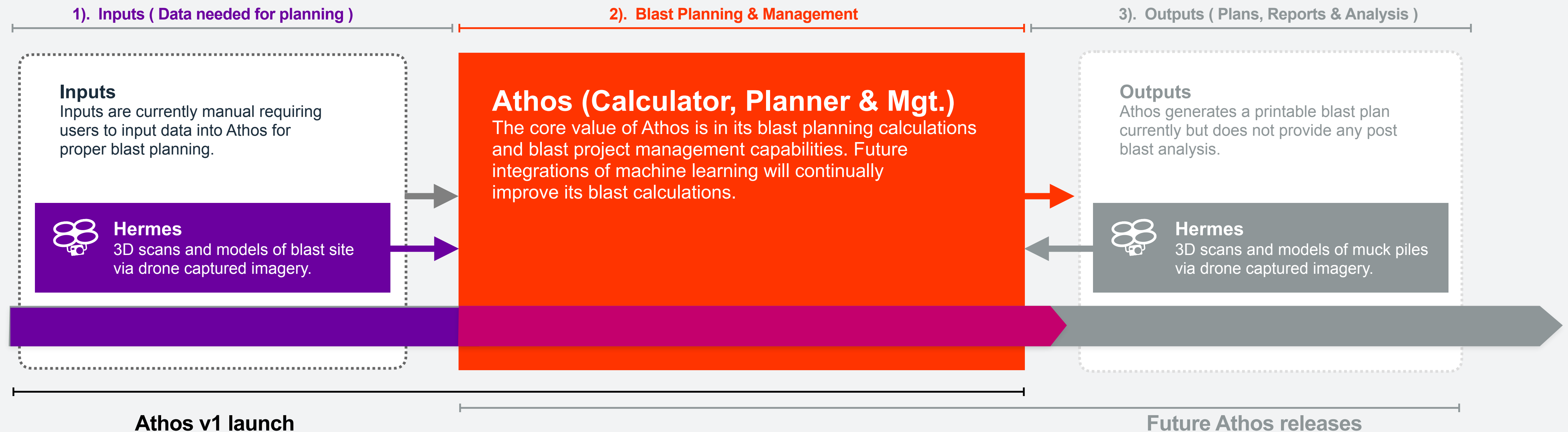
BLOCKERS

- **Access to SMEs for product design, development & testing**

Hermes near term focus

Hermes is an end to end solution for rapidly scanning blast sites and generating accurate 3D models for use in pre and post blasting scenarios via aerial drones. Hermes impacts data capture within Athos on both the inputs and outputs with the application. The near term focus for the Hermes work stream will be on the data “inputs” to Athos - capturing scan and importing 3D data into Athos for surface blast planning. Future releases will go beyond this initial push.

Near term focus for Athos v1 - integrated drone flight planning, flight control, and 3D model capture via photogrammetry within Athos using the Hermes software module/plug-in. This allows us to build base capabilities of drone control and imaging that we can further build on as base technologies for more advanced drone uses. Post Athos v1 launch and with more advanced imaging options, the Hermes software could become a stand alone product within the Nobel Labs product ecosystem.



Existing drone scanning work flow

This is the drone workflow used by Blast Engineers with Dyno Consult currently in the field. They are flying DJI Phantom 4 Pros and DJI Inspires at present via Dronedeploy.

TOTAL TIME:

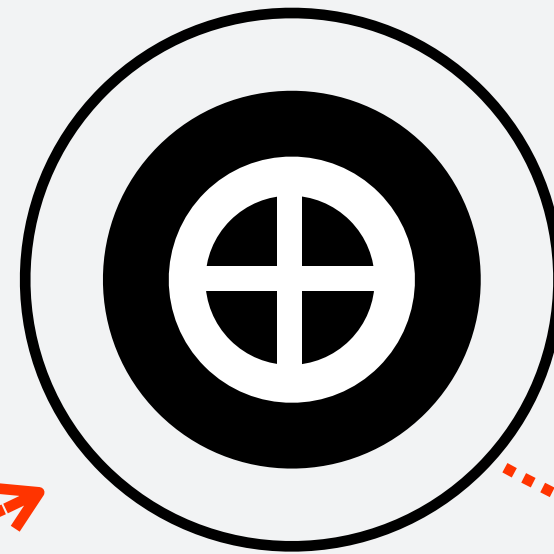
2 - 6 hours

(depending on connection speeds)



1. Plan a Flight

Select area to scan in app or on desktop using a map interface, then plan the flight and save.



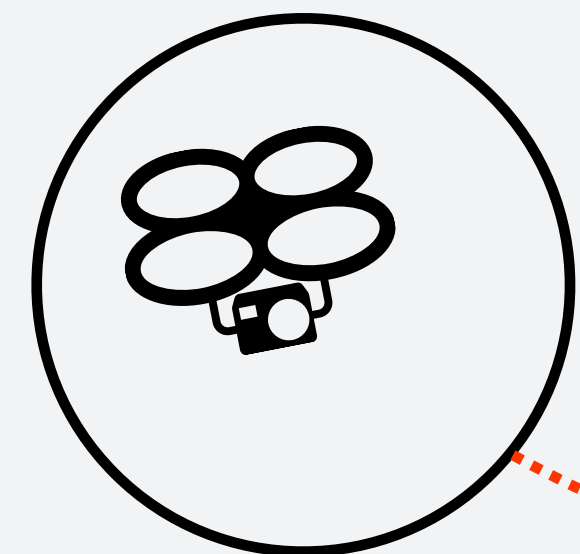
2. Place GCPs

Drive to the site and place four ground control points around the scan area. Then take accurate RTK GPS surveys of each ground control point and record for later.



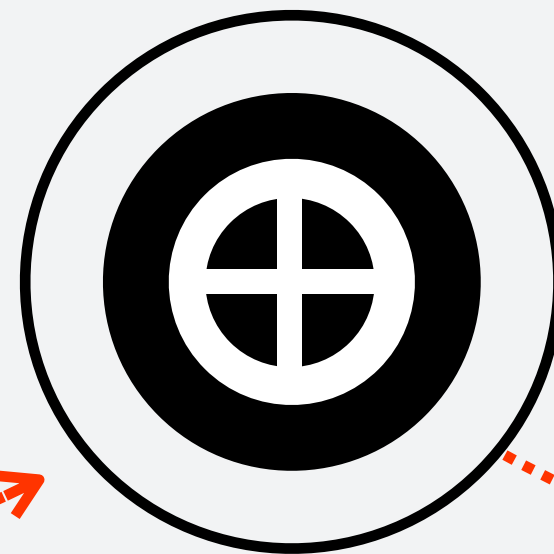
3. Preflight

Unpack the drone and controller. Place the drone on level ground for takeoff. Dock a mobile device with the controller and launch DJI Go plus surveying app.



4. Fly Drone

Locate your flight plan in the survey app and launch the drone on that mission. The drone flies autonomously and returns home once the mission is complete.



5. Post Flight

Pack up the drone and controller, removing the SD card from the drone. Drive and pick up all of the ground control points placed in Step 2.



6. Upload Images

Back at the office, copy images off of the SD card from the drone to a PC and then upload them to the cloud for photogrammetry.



7. Render Model

Once all of the images are uploaded and validated, they can begin the photogrammetry process to turn images into 3D models.



8. Download & Import Model

Once the 3D model has processed, it can be downloaded from the cloud and imported into a CAD program.



9. Blast Planning

With sections from CAD to determine the burden on the front wall, other software is used for blast planning.

Hermes drone work flow

The Hermes work stream will attempt to eliminate barriers to entry, optimize existing photogrammetry processes, and eliminate user experience pain points. By controlling the drones directly from Athos, we are able to streamline the entire photogrammetry process for users. The team is constraining on optimizing image uploads times and eliminating the need for ground control points (GCPs) if possible.

TOTAL TIME:

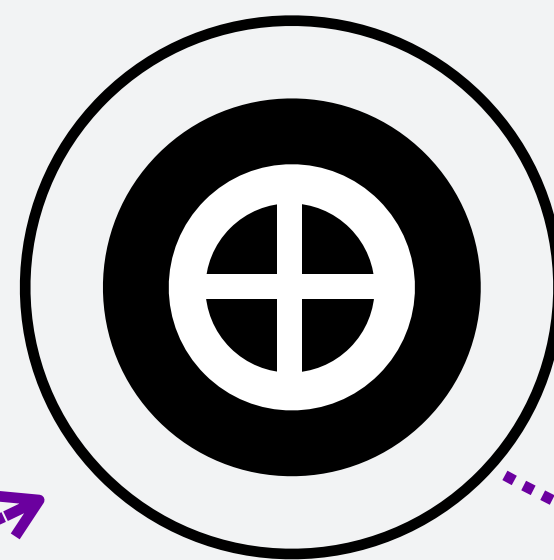
1 - 3 hours

(depending on connection speeds)



1. Plan a Flight

Select area to scan in app or on desktop using a map interface, then plan the flight and save.



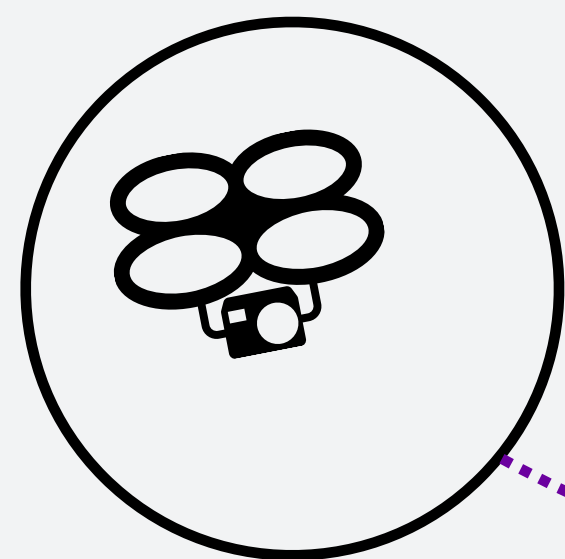
2. Place GCPs

Drive to the site and place 1 to 4 ground control points around the scan area. Then take accurate RTK GPS surveys of each ground control point and record for later.



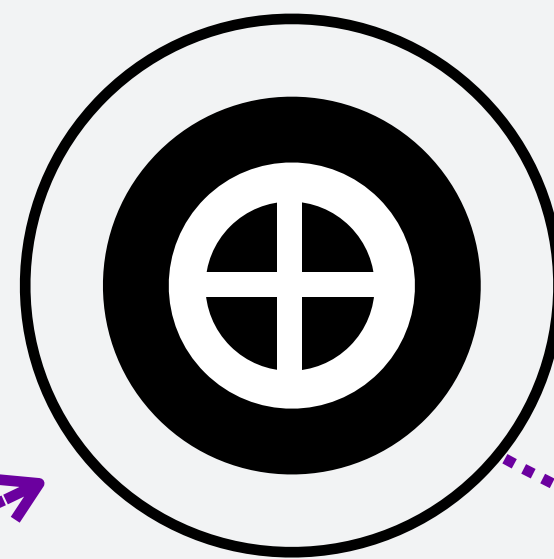
3. Preflight

Unpack the drone and controller. Place the drone on level ground for takeoff. Dock a mobile device with the controller and launch DJI Go plus the Athos app.



4. Fly Drone

Locate your flight plan in the Athos app and launch the drone on that mission. The drone flies autonomously and returns home once the mission is complete.



5. Post Flight

Pack up the drone and controller, removing the SD card from the drone. Drive and pick up all of the ground control points placed in Step 2.



6. Import into Athos

Back at the office, copy images off of the SD card from the drone to a PC and then upload them to Athos for photogrammetry processing of images, model rendering, and blast planning on the models.

Ideal Hermes drone work flow

The Hermes work stream will attempt to eliminate barriers to entry, optimize existing photogrammetry processes, and eliminate user experience pain points. By controlling the drones directly from Athos, we are able to streamline the entire photogrammetry process for users. The team is constraining on optimizing image uploads times and eliminating the need for ground control points (GCPs) if possible.

TOTAL TIME:

1 - 2 hours

(depending on connection speeds)



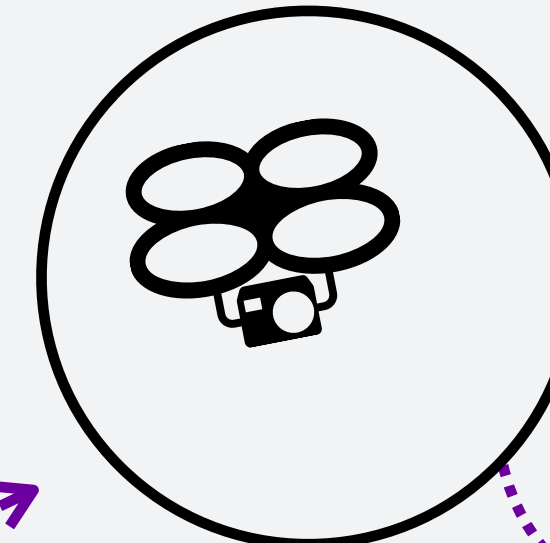
1. Plan a Flight

Drive to site for scanning. Select area to scan in app, then plan the flight and save.



2. Preflight

Unpack the drone and controller. Place the drone on level ground for takeoff. Dock a mobile device with the controller and launch DJI Go plus the Athos app.



3. Fly Drone

Locate your flight plan in the Athos app and launch the drone on that mission. The drone flies autonomously and returns home once the mission is complete.



4. Post Flight

Pack up the drone and controller after the drone wirelessly transmits its images to the mobile device/controller where images are optimized.

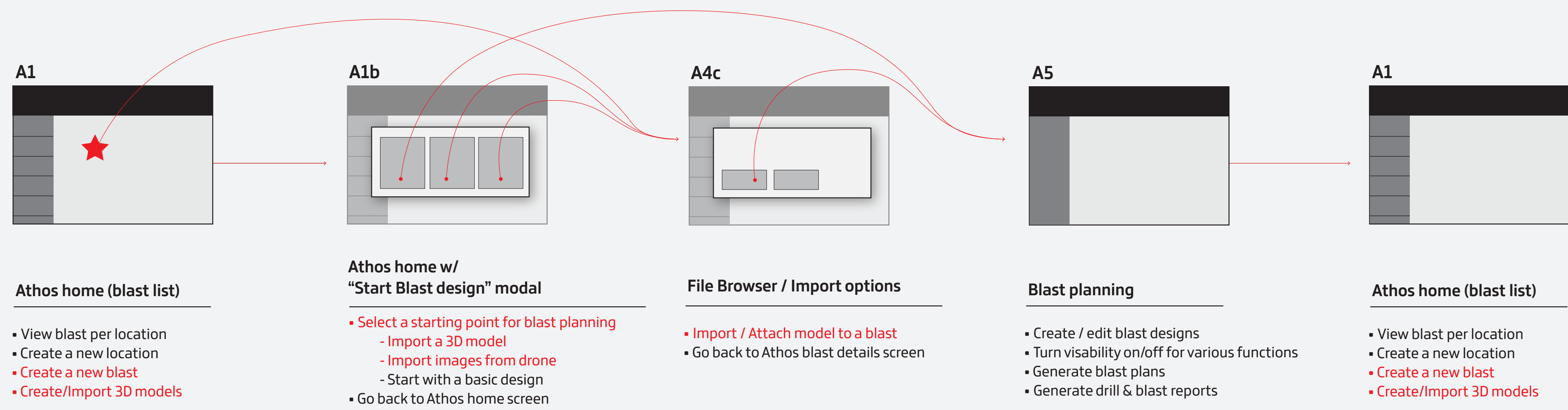
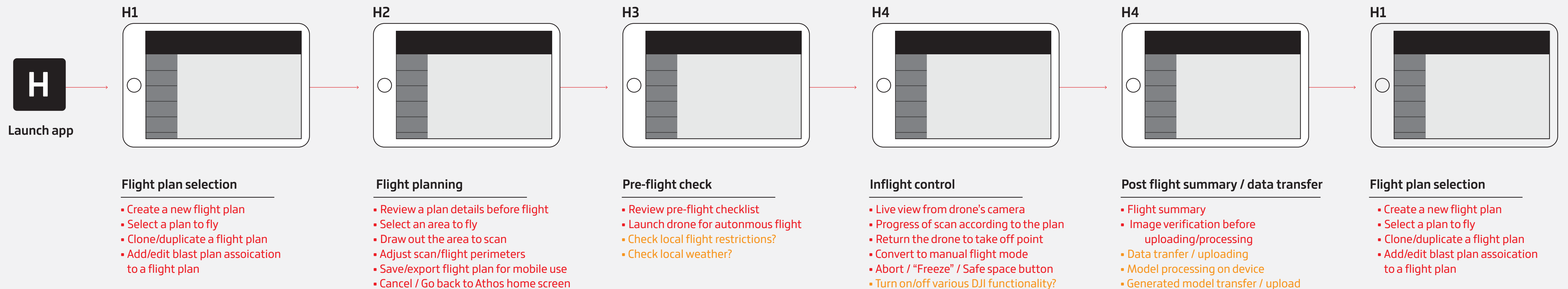


5. Import into Athos

Once near a PC, the mobile device sends the optimized images to a local version of Athos on the PC for photogrammetry processing and model rendering. Blast planning on the 3D model uses cloud based processing within Athos instead of local processing used for photogrammetry.

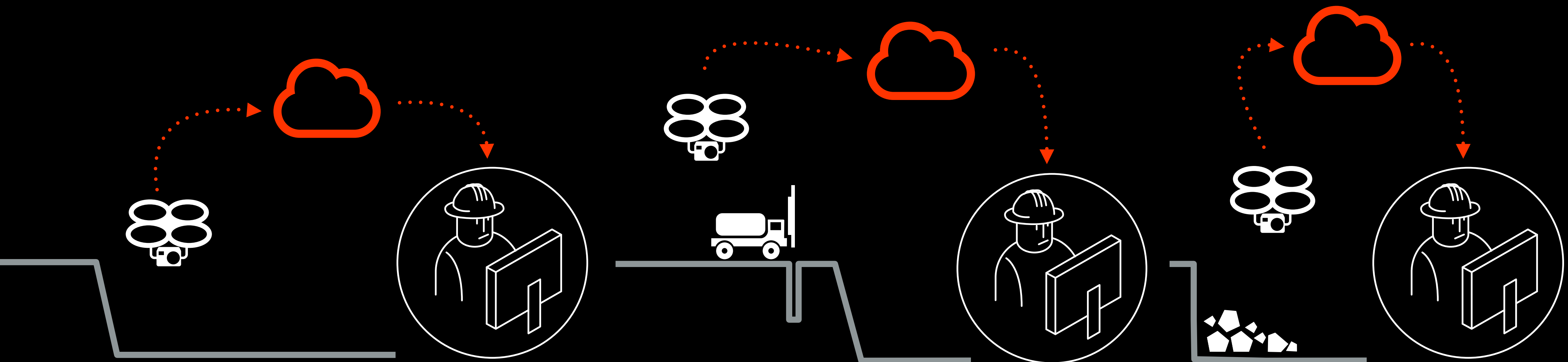
Hermes drone work flow in screens

From these Hermes workflows, the “hero” use case would go across these types of screens.



Hermes overview

At the center of Athos is blast planning; however, it doesn't comprehensively address user's pain point to generate the most possible value. By streamlining the data inputs to Athos via drone generated 3D modeling, Athos instantly becomes MUCH more valuable to end customers by allowing fast analysis for blasting.



1. Survey

Inexpensive drones capture wall and bench as images on several quick flight paths. Images are uploaded by the Blast Engineer to Athos. Athos sends images to the cloud for processing.

2. Blast planning

Athos receives a 3D model from the cloud based on drone's image capture. The 3D model is used for blast planning.

3. Drilling, Loading & Blasting

Based on the blast plan, the shot is drilled and loaded as normal. Drones fly again to validate drilling is to plan.

Future opportunities include having Athos integrated with ESR, inventory management systems and smart drills to ensure the plan is executed as precisely as possible. Vibration data can also be captured during blasting.

4. Post blast survey

In future phases of work with input from the Artemis work stream, the initial drone image survey capabilities are expanded for post blast surveys of the muck pile. These surveys generate new 3D models for post blast analysis. Machine learning crunches numerous blasts to continually improve Athos' planning algorithms. The more blasts it is fed, the smarter it gets over time.

Pricing

\$1,597

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